

## **FSGW Board Meeting Minutes January 8, 2018**

**Attendance and Quorum:** Charlie Baum (President) called the meeting to order at 8:05pm. A quorum was present: Ingrid Gorman (Vice President), Jerry Stein (Treasurer), Kim Gandy (Secretary), Mike Livingston (Programs), Penelope Weinberger (Dance), Renée Brachfeld (At Large), Jerry Blum (At Large), and Don Fahey (At Large) attended in person. Ben Sela participated as the new Dance Chair after his election. Absent were Cassie Sherman-Marks (Publications), Jen Furlong (Membership), and April Blum (Past President).

### ***Adoption of December minutes***

The December minutes were provided electronically and copies were distributed at the meeting. Penelope moved to adopt the minutes as presented, Don seconded, and the motion carried.

### ***Replacement and Commendation of Dance Chair***

Penelope Weinberger wishes to step down as dance chair. Kim moved to accept her resignation, and moved the appointment of Ben Sela as the new dance chair. J. Blum seconded; the motion carried. Jerry S. moved a commendation of Penelope Weinberger for her stellar support of the dance community and FSGW as Dance Chair, Kim seconded, and the motion carried unanimously.

### ***Old business and progress reports:***

- Claude Martin Memorial Life Membership Award (Mike). Nominations will be accepted on a rolling basis, and the committee will begin deliberating in August.
- WFF—Coordinators are meeting with Katey Boerner and GEPPAC this week; Dwain Winters and others will have a budget and information to present at our February Board Meeting. Joel Bluestein, Jim Cole, and Molly Hickman will be joining Dwain as part of the committee.
- Montgomery County grants (Ingrid and Cassie). Ingrid has been looking for information about deadlines for the application for 2020, but has no information yet.
- Fundraising letter—we've gotten about \$8,000 funds in response! Jerry Stein sent along the most recent dollar figures for the budget. There was a discussion about other possible fundraising methods and an agreement to discuss this during the retreat. Jerry S. has sent thank you notes to the people who donated.
- CFC – Jerry S reports: The CFC application has been submitted and is “pending review.”
- FSGW is also registering with Benevity, which will allow us to receive matching grants from corporate employees. This particular inquiry started with a Google employee who wanted to make a donation to FSGW and have it matched by Google.
- Charlie reported on the status of tapes received from Pat McGee's estate in Texas; still need to crowd-source the review of the physical tapes and need a place to store them. Most of them are WFF stage performances in the 1980s.
- Mini Fest: working on last-minute details. Montgomery County needs proof of crowd manager training and CPR training
- Getaway—contract with West River venue for October 2-5, 2020 will be ready to sign later this month (Charlie)

### ***Revision and adoption of 2018-2019 FSGW budget***

We have been operating on a continuing resolution for the budget. Discussed many areas of potential losses. Charlie has not signed a WFF contract, and will forward the contract for the upcoming WFF to the board. Kim moved that the budget for the past fiscal year be continued for an additional month until the next meeting.

### ***Chesapeake Dance Weekend***

Michal Warshow reports that Chesapeake registration has been very low. If they cancel up to 2 months before the date they will still lose about \$12,000 in commitments to the venue and artists. The board discussed and agreed to notify the Chesapeake Dance Weekend committee that they are not authorized to cancel the event, nor sign a contract for 2020, without bringing those issues to the board.

### ***Elections and Nominations Committee***

Elections subcommittee (members who will primarily attend to the mechanics of meetings, balloting and tabulation of returns): Jim Cole and Jackie Hoglund

Nominations subcommittee (members who will primarily seek nominees): Jerry Stein

Kim moved that the board appoint those three individuals to the nominating committee. Don seconded. There were no objections. Charlie took a poll for the benefit of nominators: Who is definitely planning to serve in 2019-2020? Who is definitely planning to retire? Not yet ready to commit?

### ***Meeting with Nanette Alvey to Discuss Proposed Retreat***

Ingrid outlined yesterday's planning meeting for a retreat on March 3, approx. 10am to 5pm; to come up with actions and tactics to become more financially stable; discuss and clarify what our mission is; reaffirming our commitment to wanting FSGW to be active for years to come; discussed how to manage the board better, including our communications with each other.

### ***Fundraising ideas***

Jerry S. talked to our auditor about fundraising ideas. He should be able to put us in contact with some organizations that deal with fundraising for small non-profits but he suspects there would be costs involved that might be in the range of about \$15,000. There are many things we can still do like asking people to consider leaving money to FSGW in their wills, etc.

### ***FSGW member/non-member survey***

Board review and input on framework (with draft submitted by Ingrid)

### ***Stipend for Youth Traditional Song Weekend***

Renee moved that FSGW contribute \$300 toward the cost of a van rental for those traveling to the YTS, Jerry B. seconded, and the motion passed without objection. Mike and Ingrid recused themselves.

### ***Next board meeting in February***

Scheduled for Tuesday, February 5, 2019; 8:00 pm, Glen Echo Park Arcade Room 201

### ***Adjournment***

The meeting was adjourned without objection at 10pm

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### ***Written Reports: Program Chair report from Mike Livingston:***

In December 2018, FSGW cosponsored one concert: Meridian. This event had an audience of 34 and a net cost of \$475, or an average subsidy of \$14.

Since and including July 2016, the subsidy rate for concerts has been:

>\$15 in 12 out of 30 months (40%)  
\$10-\$15 (target range) in 9 out of 30 months (30%)  
<\$10 in 9 out of 30 months (30%)